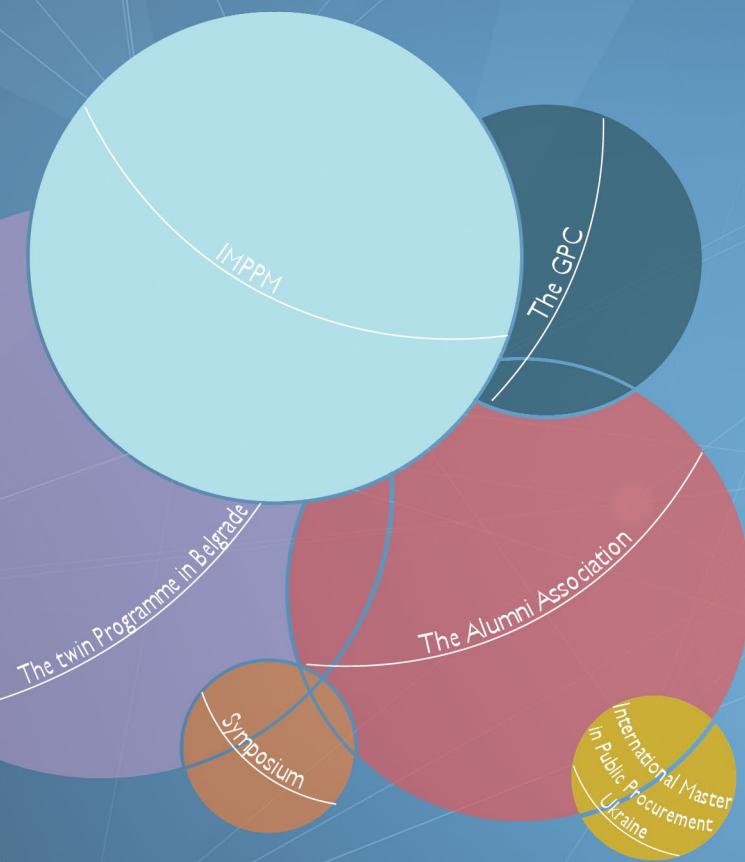


# IMPPM

## International Master in Public Procurement Management



**For a new culture of  
Public Administration  
Excellence, Know-How  
and Values**



Dear student,

It is with pride and enthusiasm that we promote the International Master in Public Procurement Management (IMPPM), born of the willingness and commitment of both the European Bank for Reconstruction and Development (EBRD) and the University of Rome Tor Vergata.

The Master has already delivered successful generations of Master level procurement proficiency, encompassing more than 150 participants from more than 30 countries and more than 100 diverse entities and institutions.

Many organisations have by now recognised the advantage in a globalised setting of having their own specialists trained to resolve procurement issues thus avoiding the high cost of engaging consultants to perform such duties.

At Tor Vergata applicants will find an engaging academic environment combined with an international dimension, in the context of one of the most beautiful cities in the world. The intensity of the program and the live-in experience on the university campus will allow students to work in a team, learn from each other's background and engage in lively professional debates around public procurement, adding an essential human touch to the quality of the overall period of studies.

Join us by applying!

Prof. Gustavo Piga

Master Director



Dear Student,

The International Master in Public Procurement Management (IMPPM) is now well established and a great success. Not only does the Master provide an opportunity to learn the new best practices in procurement management, it also provides a network of well-educated procurement professionals in countries which are creating new frameworks for procurement as part of their development agenda. This network is already used by its members as professionals who share experience and knowledge gained from day to day procurement practice in their home countries and it is an invaluable source of experience as well as a natural, cross-border network of friends.

The interest and participation from other international institutions have enriched and enhanced this programme.

Procurement is the management of the legal, engineering and economical aspects of what needs to be contracted for and, as such, it needs to be professionalized, through a well established academic programme which provides a specific set of skills that can combine these aspects into coherent processes.

Looking forward to seeing you in Rome.

Mr. Jan Jackholt

Master co-founder

## The qualification programme's learning path.

The programme is a full-time, advanced level, one-year postgraduate Master. It is characterized by an interdisciplinary content and it is meant to attract purchasers with relevant experience in procurement as well as students interested in preparing for a career in procurement, whether in state or local government, publicly-owned enterprises or multilateral international organisations. Classes are all taught in English, therefore language proficiency is required.





## Modular Training

The programme runs from March to February with distance learning activities, classroom lectures, a mandatory professional internship and the preparation of the final dissertation.

The structure is as follows:

### February/March

Students have online access to a detailed reference list reviewing the fundamental concepts on the core subjects of the course which include law, economics and procurement management.

### March/beginning of July

13-one week modules of fulltime attendance classroom lectures in Rome based on a traditional learning approach followed by graded exams.



## Course list

1. Negotiation and team building
2. Legal background
3. Economics of procurement
4. Competition and procurement
5. Planning and management of procurement operations
6. Digital procurement
7. Integrity and anticorruption in public procurement
8. Contract complaints and disputes
9. IFI's procurement procedures
10. Green and social procurement
11. Innovation in procurement
12. Strategic procurement and quality management
13. Law and economics of public private partnership
14. Procurement in fragile contexts (online)



Exams will be organized in two sessions, one at the end of the 6th module and one at the end of the last module, with almost a one week break for exam preparation before each session.

### August/November

At least 500 hours of professional internship (which must be approved by the board of the Master) within the student's own organization or within another institution.

### September/November

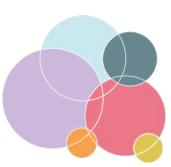
30 hours final distance learning Module with 5 live lectures on Zoom, one per week, on frontier issues in Procurement.

### December/January

Preparation of the final dissertation that will be part of students' final evaluation.

### February

Students come back to Rome to defend their thesis and conclude the programme.



# Life in Rome



## The University of Tor Vergata

The University of Rome Tor Vergata was established in 1981 with the goal of providing high quality education for students. Located in the south-eastern suburb of Rome, and easily reachable by bus, the University is an academic establishment which combines a liberal arts tradition with an emphasis on career orientation in the field of Economics, Engineering, Science and Medicine.

[www.web.uniroma2.it](http://www.web.uniroma2.it)



## Living @ Campus X.

The students can choose for an accommodation in Campus X that provides very comfortable apartments, designed for 1 or 2 people with shared bathroom, living room and kitchen and Wi- Fi internet connection.

Services: shuttle bus (connecting the campus with Anagnina Metro and Bus station), studying and reading rooms with WiFi connection, laundry room, leisure room, music room, sporting centre and Spa, restaurant, cafeteria, mini market, orientation and tutoring centre.

[www.cx-place.com](http://www.cx-place.com)



## The Hospital

The University Hospital "Policlinico Tor Vergata" is within a walking distance from the University and 5/10 minutes by car and bus from the Campus. It is a highly specialized hospital with ER and many different Centres of medical specializations.

[www.ptvonline.it](http://www.ptvonline.it)

## Rome

**"Roma è la città degli echi, la città delle illusioni e la città del desiderio."**

*Giotto*

**"Rome is the city of echoes, illusions and desire."**



The historic center of Rome, UNESCO's World Heritage, hemmed in by the Aurelian walls (left side of the River Tiber) and the Janiculum walls (right side of the River Tiber) contains up to 25,000 environmental and archaeological points of interest, among which the *Fori Imperiali*, the *Terme di Caracalla*, exemplary of some of the most grandiose public baths, the *Circo Massimo*, the ancient stadium used for horse and chariot races, the *Colosseo* and thousand of different marvelous places to visit. At their arrival the students will be provided with all necessary information to live and experience the Eternal City.



# Fees and fundings

## Academic Fees

€ 10.146

The academic fees cover the cost of **tuition, examinations, registration and some student activities**.

It is also possible to attend one or some modules. The cost per module is € 1.200.



## Living expenses

For those who choose to live on Campus the estimate amount is around € 1.000 - 1.200 per month, including accommodation in a private room with shared bathroom, daily lunch and dinner at the Campus Restaurant.

For those living off campus, the living expenses include the rent of an apartment or of a bedroom in an apartment, food and other general expenses related to independent living.



# Financial Aid.

## University of Rome Tor Vergata:

• *Tutorship*:  
partial or full grants covering academic fees to the students who are selected as classroom tutors.

• *Issa Ide*:  
Scholarship in memory of Issa Ide for candidates from IsDB countries of operation.

**International Financial Institutions:**  
scholarships could be offered by African Development Bank, The Caribbean Development Bank, The Inter American Development Bank and other IFI's for students coming from their countries of operation.

For more information please visit:  
[www.masterprocurement.eu/scholarships](http://www.masterprocurement.eu/scholarships)

## How to apply

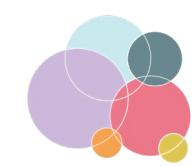
Please read the eligibility requirements and apply on the Master's website:  
[www.masterprocurement.eu](http://www.masterprocurement.eu).

1. Applicants must have either an Italian (2 years) Master of Science degree (Laurea Magistrale, Laurea Specialistica or Laurea vecchio ordinamento) or an equivalent foreign University degree, as certified by the Declaration of Value released by Italian embassies

2. Candidates with at least **five years of prior working experience** in procurement will be given preference.

3. Only a limited number of applicants who have recently graduated and who have little professional experience in procurement will be taken into consideration.

4. All applicants must be **proficient in English**.



# They say about us

## Students



**Thulile Sifundza**  
**Eswatini**  
**11<sup>th</sup> Edition**

Participating in the IMPPM program was a groundbreaking, very rewarding and exciting journey for me. I came out not only as a skilled Public Procurement Professional but also sharpened from the diverse cohort and the global perspective the program offers, prompting reflection on own country system from all dimensions. The program's ability to bring together peers from different countries, cultures and skillset also enriches its students not only on public procurement knowledge but also fosters the culture of teamwork and collaboration in the midst of diversity which is a very essential skill for Procurement Professionals. The most amazing part of it is the opportunity to be part of a global community of seasoned Public Procurement Professionals encompassing peers, professors and lecturers who are always available post the Master studies.



**Delrene Liverpool-Young**  
**Trinidad and Tobago**  
**12<sup>th</sup> Edition**

IMPPM is revolutionary. As a governance and legal professional, the program challenged my assumptions and reshaped the way I think about public procurement. Its well-matched set of modules complemented one another through a progressive elaboration of each concept taught. I could see where each "building block" fit, creating a comprehensive understanding of the intricacies of public procurement as tool to be leveraged for economic and sustainable development! The IMPPM has not only significantly enhanced my ability to advise governments and organisations in a global geopolitical context but it has tremendously impacted my life, with its ethos where historical and cultural heritage blend seamlessly with modern techniques, ensuring a high standard of excellence, innovation and learning both inside and outside of the classroom.

## Toufic Slim Lebanon / 2<sup>nd</sup> Edition

Italy is not only a symbol of art, architecture and history. After this study I saw a different face, which is its leading role in public procurement management. This study may elaborate a common language among public procurers, from different nationalities, which enhances their capabilities and IMPPM enhanced my knowledge and understanding. We were fortunate to have a staff of remarkable professors, guiding each of our steps, during our study in Tor Vergata University.



## Teachers

**Nicola Dimitri**  
Professor  
University of Siena



"In a highly interconnected world, with tight public finance, the role of the state is evolving and a cost-effective provision of public goods is an increasing challenge. Therefore procurement, concessions management and partnerships with the private sector require public officers to have broad competences, as well as high professional integrity. This is the vision behind the International Master in PPM."

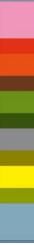
**Aris Georgopoulos**  
Professor  
University of Nottingham

"The main trait of the programme at Tor Vergata is its interdisciplinary character that builds bridges among the various specialisations."

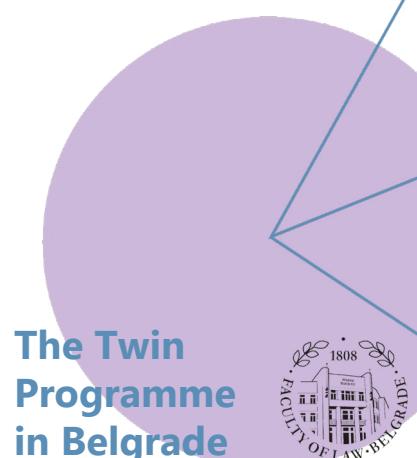
**Aisha Nadar**  
Board Member  
FIDIC



Whether professionals remain in place or seek new directions, they meet the need to maintain and develop their skills. IMPPM is a cross-disciplinary program that combines theory and practice and equips students with the skills needed for strategic decision-making and successful management of the procurement life cycle. Each year, I come away from Tor Vergata with improved insights into the world of procurement, thanks to the students and tutors, all with interesting backgrounds, with great variety in specialties, location and function in their organisations.



# The IMPPM Constellation



The objective of building the capacity of the next generation of procurement officials from the Western Balkans region has also been pursued with the creation of the *Western Balkans Centre of Procurement Management* that is hosted by the Faculty of Law of the University of Belgrade and whose objective is to offer a joint Programme in Procurement Management with the University of Rome Tor Vergata. This "twin Master Programme" is held in Belgrade from October to September and is mainly targeted at public procurement officials and young prospective practitioners from Western Balkans region.

[www.mppm.ius.bg.ac.rs/](http://www.mppm.ius.bg.ac.rs/)

## The Interdisciplinary Symposium on Public Procurement

The Interdisciplinary Symposium on Public Procurement is usually held each 18-24 months in a different place of the world. The event brings together economists and lawyers in the field of public procurement through dialogue and discourses. It attempts to suggest reform measures for better rules of acquisition for Public Administrations and provides a platform for the discourse on the challenging issues of the modern practices in public procurement.

[www.publicprocurementsymposium.it/2025](http://www.publicprocurementsymposium.it/2025)

## The Alumni Association/Workshop Alumni

The IMPPM Alumni Association was officially established in September 2016 during the 2nd Workshop on Contemporary Issues in Procurement Practice that was held in Belgrade. The Association is sponsored by the EBRD which incentivizes the activities of IMPPM Master and of the Alumni Association by sharing procurement good practices.

The Alumni currently counts more than 360 members, who are professionals in the field of public procurement with different years of experience and academic backgrounds coming from 48 different countries. Diversity is a characteristic and a key value of the IMPPM Alumni Association as its main goal is to create a community of procurement professionals who share best practices and where Alumni have the opportunity to enhance their knowledge and skills in public procurement thanks to open dialogue, direct cooperation, exchange of opinions and experience. To this aim, the Alumni Association periodically organizes Procurement Talks as well as Workshops on Contemporary Issues in Procurement Practice.

[www.masterprocurement.eu/alumni/](http://www.masterprocurement.eu/alumni/)

## The Global Procurement Conference

The Global Procurement Conference is held each year in Rome, usually at the beginning of July. It is an international event that is intended to create an intense and challenging debate on issues related to public procurement in a globalized world, in order to raise awareness for the planetary implications of joint decisions regarding what is purchased, how and from whom in the public domain. It reunites, as conference speakers, experts from the Academia, International Financial Institutions and regulatory bodies, policy-makers, economists, lawyers, public procurers.

[www.globalprocurement.org/2025](http://www.globalprocurement.org/2025)



## International Master in Public Procurement Management - Ukraine

Building further on the reputation established by the IMPPM programme, the University of Rome Tor Vergata has launched a new programme in collaboration with the Ukraine's State University of Trade and Economics in Kiev. The Master, taught in presence and online, aims at furthering Ukraine's public officials knowledge on public procurement's strategic role, functions and regulations. It also focuses on international best practices, tailoring content to Ukraine's latest developments and reconstruction needs.

[www.masterprocurement.eu/imppmukraine/](http://www.masterprocurement.eu/imppmukraine/)



## People @IMPPM



Master Director  
IMPPM  
**Gustavo Piga**



Executive Director  
IMPPM  
**Annalisa Castelli**

### Contacts



IMPPM Master  
Secretariat  
**Maria Cristina Cerri**  
**phone:** +39 06 72595942  
**email:** public.procurement@uniroma2.it



IMPPM Master  
Secretariat  
**Alessandra Porcacchia**  
**phone:** +39 06 72595942  
**email:** public.procurement@uniroma2.it



IMPPM Master  
Secretariat  
**Simona Rippo**  
**phone:** +39 06 72595942  
**email:** public.procurement@uniroma2.it

### Advisory Board



Master  
co-founder  
**Jan Jackholt**



OECD Public  
Governance  
Directorate  
**Paulo Magina**



FIDIC  
Board Member  
**Aisha Nadar**



Risk  
Management  
Consultant  
**Betsy Nelson**



Public Procurement  
Law and Policy  
Expert  
**Caroline Nicholas**



International  
Consultant on  
Procurement  
**Vinay Sharma**

### Executive Committee

Simone Borra, Annalisa Castelli, Corrado Cerruti, Vittorio Cesarotti, Nicola Dimitri, Dobrosav Milovanovic, Gustavo Piga, Biancamaria Raganelli, Veljko Sikirica, Evgeny Smirnov

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Alessandro Ancarani, Andrea Appolloni, Peter Bennet, Fuguo Cao, Enzo De Laurentiis, Jakob Edler, François Lichère, Stéphane Saussier, Tina Soreide, Pedro Telles, Christopher Yukins



