



MODULE	E-Procurement
LECTURER	Francesco Buresti
LECTURE TITLE	Emerging themes in procurement
OBJECTIVES	To give the students an overview of a number of themes that are growing in importance in the management of a procurement function. After having developed strong competence in fundamental skills like negotiation, legal and category management, procurement professional are challenged by company boards to increase their contribution in areas like risk management, sustainability, innovation, and have to take into account how new technologies like AI or Big data will impact their daily activity. We will discuss these challenges with theory and practical examples.
DESCRIPTION	 Module 1: the status of procurement today. what's the level of development of fundamental procurement skills in various sectors? Module 2: Risk management What risks refer to procurement activities and how to address them? Module 3: Innovation and supplier management How can procurement help (or complicate) the introduction of open innovation and how to involve suppliers in this effort? Module 4: Sustainability What can procurement do to amplify company programs to improve business sustainability? Module 5: New technologies Big data, robots, AI are shaking every sector, what will be their impact in procurement?
CLASS MATERIAL	Powerpoint